

Tagetik gets Integrated Business Planning

A single Financial Performance Platform that support strategic, financial and operational integration

Financial Solutions

- Budgeting, Planning & Forecasting
- Cash Flow Planning & Treasury Management
- Statutory & Management Consolidation
- Cost & Profitability Management
- Performance Measurement, Dashboards & Scorecarding
- Project & Portfolio Management
- Financial Close & Fast Closing

Integrated Financial & Operational Solutions

- Integrated Business Planning
- Sales & Operations Planning
- Integrated Rolling Forecasts
- Supply Chain Finance

Business Solutions

- Sustainable Cost Reduction

Tagetik IBP Unifies Finance and Operations

Tagetik's Integrated Business Planning (IBP) solution unifies strategic, financial, sales and operations planning (S&OP) processes. These capabilities break down the barriers between operations and finance creating a unified process from detailed production planning through consolidated financial reporting with full visibility and collaboration from start to finish.

Embedded Intelligence™ is the Difference

Driving these capabilities is the use of pre-built, manufacturing-specific logic that is embedded in the product. We call this Embedded Intelligence™, which is comprised of the following:

- **Manufacturing intelligence** - bills of materials, routings, inventory parameters, lead times, MRP netting, vendor allocations and capacity management
- **Financial intelligence** - standard costing and forecasting (labor, material and overhead), variance reporting and forecasting, activity planning and costing
- **Accounting intelligence** - double entry planning that automatically generates balance sheet and direct cash flow forecasts
- **Time intelligence** - time-phased modeling of impact of operational decisions. For example, the time dependent impact of a plant improvement on downtime, capital cost, and post-improvement productivity gains. Integrated Rolling Forecast and Sales & Operations Planning

Tagetik IBP Enables Superior Scenario Planning

Tagetik gives you the ability to perform a broad spectrum of scenario planning, from basic to the very advanced; a process that many manufacturers struggle to do well in traditional systems. Tagetik IBP supports four capabilities that are essential for effective scenario planning:

- **End-to-End scenarios** - both demand and expense variable impact on direct cash flow are calculated in one system, eliminating the risk or discrepancies, oversights or performance issues caused by the use of multiple applications.
- **Risk insight scenarios** - simultaneously provide insight into both financial and operational risks, such as insufficient cash and its related cost, and capacity of suppliers, staff, and equipment to meet projected demand or financial expectations.
- **Collaborative scenario planning** - front line managers and finance participate in planning, modeling and reviewing the financial and operational projection results. Finance and operations are on the same page and on the same team with the common goal of optimal business decisions based on deeper insight.
- **Integrated Reconciliation** - financial and operational plans are always connected through shared calculations that are used for plans, models, and actuals (eg. volume, mix, price, cost, productivity) making it simple to isolate and reconcile between any number of scenarios, plans, forecasts and actual results.

The key to successful IBP is the ability to share calculations and assumptions that are used by both Corporate Performance Management and S&OP applications. This is what breaks down the silos of operational and financial planning and modeling. This is what makes Tagetik IBP different.

“The fact that we are supported by the underlying processes gives us a comfort level - even in a qualitative sense, because we can achieve more reliable results. In addition, the degree of automation contributes greatly to simplification.”

Daniel Uhr

Head of Corporate Controlling,
Kistler Group

What's in it for Finance

Tagetik IBP provides important benefits for finance functions. Especially those seeking to be more effective business partners with both operations and C-level decision makers. It significantly improves:

- Planning cycle time - by enabling concurrent and collaborative processes across finance and operations
- Forecast accuracy - embedded logic ties operationally realistic planning to accurate financial impacts
- Rolling forecast processes - with explicit connection between operational targets, processes, activities and resources to financial performance and financial statement impact from the plant level all the way up through consolidated corporate results
- C-level visibility - from high-level published financial statements all the way down to operational details

What's in it for Operations

From a supply chain perspective, Tagetik IBP provides the means to address several issues often faced by Operations. It enables:

- An S&OP plan that is explicitly connected to budgets and forecasts
- A profit-centric S&OP process that effectively engages senior executives
- Ability to model and compare several potential scenarios with full financial impact
- Cross functional targets that overcome silos caused by functionally-based budgets
- Collaborative relationship with finance and deeper understanding of operations impact on financial performance

One System Makes the Difference

Tagetik IBP provides a cost effective solution that is shared across multiple functions and entities. One system provides the means to reduce:

- Solution development costs - by using pre-built operational and financial modeling logic
- Technology costs - by eliminating redundancies caused by using multiple systems and technologies
- Finger pointing - by linking operational and financial plans and eliminating discrepancies
- Underinformed decisions - by evaluating the operational and financial impact of decisions before they are made

Contact Us to Learn More

Tagetik IBP is the next generation in planning and performance management solutions. Contact us to learn more about how it can support more cost effective and value adding processes in your business.

About Tagetik

Tagetik understands the complex challenges that face the Office of Finance and translates that knowledge into intuitive, enterprise-scale performance management software solutions that drive business results. With Tagetik, companies get the simplicity of the Cloud and the power to unify financial and operational planning; shorten the consolidation and close process; immediately analyze results, model and compare full financial statement impact of business scenarios; adjust strategic plans; seamlessly update rolling forecasts; produce formatted and auditable financial statements and management reports; collaborate on business reviews, and automate disclosure and board reporting. We've built-in the financial intelligence so CFOs, finance and operations executives can orchestrate some or all processes in one place. More than 750 customers across 35 countries count on Tagetik to improve efficiency, reduce risk, save money and deliver results. For more information, visit www.tagetik.com. We get Finance. You get results.